

# Dennis Gaub

Billings, MT 59101  
406-690-5444  
montanawordsmith@gmail.com

## **NOT CURRENTLY SEEKING A POSITION**

I'm heavily involved in book authorship and marketing. I am open, however, to opportunities to help other writers get their work published.

## **SELECTED ACHIEVEMENTS**

Major contributor to wins in numerous high-value strategic deals as proposal manager for one of the world's largest software companies

Published author. First book, "Win 'Em All," (nonfiction account of a legendary Montana high school basketball team's "dream season") released in 2016; second book, "Midway Bravery," (nonfiction account of the life of a World War II Army Air Force pilot and hero of the Battle of Midway), released in June 2019. Third book, historic fiction set in the early decades of the 20<sup>th</sup> century, "Sky Dreamer," scheduled for publication in February 2022.

Longtime, high-performing member of newsroom at Montana's largest daily newspaper, the Billings Gazette. Won state and regional awards for reporting while at Gazette and was on reporting team that was Pulitzer Prize finalist for coverage of the 1988 Yellowstone National Park fires

Part of team that founded the Billings Outpost, a free distribution weekly in Billings

## **BUSINESS WRITING EXPERIENCE**

### **Proposal Manager, Oracle America, Bozeman, Montana March 2012-December 2017**

Managed production of responses to Requests for Proposals from prospective and existing company clients. Used project management practices to ensure content from multiple contributors on an account team was delivered on time to be included in final documents. Proofed documents and approved them for submission.

### **Proposal Writer/Knowledge Base Manager/Proposal Manager RightNow Technologies, Bozeman 2005-2012**

Member of team that prepared proposals in response to RFPs that came from prospective and existing company clients. Proofed documents and approved them for submission. Also used my copy editing and writing skills in several ad hoc business document and web copy projects.

### **Technical Service Specialist/Communications Specialist, Wells Fargo Based in Wells Fargo Operations Center, Billings, Montana 2000-2004**

Prepared and coordinated internal communications material produced as member of virtual knowledge management/communications that included individuals in Billings (my location); Chandler, Arizona; Des Moines, Iowa; and Minneapolis

## **NEWSPAPER EXPERIENCE**

### **Part-time reporter, Belgrade News 2018-2019**

Reported on and wrote feature articles for this weekly newspaper

### **Distribution Manager, Reporter, Ad Sales, Billings Outpost**

Organized and managed network of carriers that distributed the paper throughout Billings, sold ads, reported community news on a spot basis

### **Reporter, Billings Gazette**

Covered sports, city government, county government, crime and courts, general assignment topics throughout Eastern Montana, wrote features, served as sports copy desk editor and designed sports pages during 20 years of employment

### **Online Project Manager, Billings Gazette 1995-1997**

Coordinated initiative to give the Gazette a presence on the Web

**Other positions: Editor, Frankenmuth, MI, News; Sports Editor, Gillette, WY, News; Reporter, Grand Junction, CO, Daily Sentinel**

## **EDUCATION**

University of Montana, Missoula; MBA

Northwestern University, Evanston, Illinois, B.S. Journalism

## **PROFESSIONAL CERTIFICATION**

Foundation Level Proposal Management, Digital Media Marketing Certificate, Project Management Certificate, Toastmasters Competent Communicator Certificate

## **REFERENCES**

Available upon request

## **WRITING SAMPLES**

Please see my portfolio, online at: <http://dennisgaub.me/portfolio/>